



# Diploma of Business BSB50215 (Release 3)

# Online and/or Blended Delivery

#### Qualification

Diploma of Business - BSB50215 (Release 3).

## **Training Package**

BSB Business Services Training Package (Release 3.0 – 4.0)

## **GEM Online Campus**

The Learner is provided with User Name and Password to the GEM Online Campus, which enables access to the interactive Online Screen Guide; the Learner Guide (pdf); the Assessment Guide; and the Quick Reference Guide.

## **Blended Delivery**

Study via face to face intensives; supported by Learner Guide, Assessment Guide; Online Seminars.

## **Time Commitment**

Nominal minimum hours of study plus individual research and on the job application is 1,200 - 2,400 hours (normally over a period of 12-24 months); **OR** approximately 10 hours research and study per week (face-to-face/online) for 12 months from commencement. During the balance of the time, learners will be engaged in work-based/simulated work-based (portfolio building) activities, assessments.

# **Course Overview**

GEM College has customised this course based on the Full Spectrum leadership and business coaching programs. These programmes have been helping entrepreneurs all over the world to achieve their dreams for two decades

Our delivery of the Diploma of Business is highly flexible and designed to meet the needs of different people involved in different types of business activity. If you would like to start up your own business you can select from a range of entrepreneurship Units of Competence.

Those who are already involved in their own business, will have identified areas where they have strengths, and other areas where they need to enhance their competencies to ensure a safe, secure, profitable and successful business. Students are encouraged to select electives to:

- Address their professional development needs; and/or
- The commercial requirements of the business.

If you are employed in a business (irrespective of its size) and want to improve your career opportunities. The Diploma of Business will assist you within your role, and on your career trajectory. It applies to individuals with various job titles including executive officers, program consultants and program coordinators.







This course will help you define your Strategic Intent, and show you how to achieve it through developing the Perpetual Business Plan.... That's just the tip of this great iceberg! This qualification offers maximum flexibility in what you want to study.

## Career Opportunities/Vocational Outcomes

This qualification may apply to people who are working in a business environment, or those who aspire to entrepreneurship.

# **Pathways**

## **Entry Requirements/Pathways**

There are no prerequisite requirements for individual Units of competency. However, while there are no prerequisite formal requirements for this qualification, learners will need:

- Communication skills at a requisite level to complete the course
- Computer skills such as:
  - Knowledge of common computing terms and word processing;
  - o Familiar with web browser software;
  - o Able to send/receive e-mail, including e-mail with attachments; and
  - o Proficient in navigating the Internet.

## **Computer hardware and software requirements**

- Operating System: Windows 7 or higher; MAC OS X 10.6 or higher (recommended);
- CPU: Min. of 2 GB of RAM, Min. of 2 GB of spare disk space is recommended;
- Processor: 2.0 GHz processor or higher (32-bit or 64-bit);
- Monitor with at least 1024x768 screen resolution;
- Internet access: Minimum ADSL1 with a speed of at least 1.5Mbps;
- Valid personal email address;
- Speakers and microphone/headset;
- Adobe Reader;
- · Word processing and presentation software e.g. Microsoft Office, PowerPoint, etc; and
- In date web browser e.g. Google Chrome, Mozilla Firefox, etc.

## **Student selection**

Each applicant will be interviewed to:

- Ensure suitability of program for the individual and his/her current position and/or career path;
- Explore possibilities for RPL and/or credit transfer (as applicable);
- Identify special needs and determine reasonable adjustment (if applicable/required);
- Establish delivery mode(s) that match the requirements of the student;
- Inform important policies/processes (e.g. student selection/admissions, privacy, payment/refunds, grievance/complaints processes, etc).

## **Articulation Pathways from the Qualification**

On completion of this qualification, you may undertake Advanced Diploma of Leadership and Management (BSB61015), or specialize with Advanced Diploma of Management (HR) (BSB60915), or Advanced Diploma of Work Health and Safety (BSB60615).

## **Gaining University Entrance**

A Certificate IV or Diploma may gain 6-12 months advanced standing in a university degree. Some Advanced Diplomas may be eligible for even more credit. Choosing a GEM College of International Business to University Pathway is a great way to get practical 'job ready' skills and then gain entry to a university at an advanced stage.

A Graduate Certificate/Diploma from GEM College of International Business, coupled with relevant industry experience, may gain entrance to post graduate qualifications

## Course Structure

There are no Core Units in this qualification. Course Structure consists of **8 Units** of which:

- 6 Elective Units must be selected from the Units listed below, with **no more than 3 Units selected from any one group**;
- 2 Elective Units may be selected from elective Units listed below, from the BSB Business Services Training Package, or from any current accredited course or endorsed Training Package at this qualification level or Certificate IV or Advanced Diploma level.

Elective Units must be relevant to the work environment and the qualification, maintain the integrity of the AQF alignment and contribute to a valid, industry-supported vocational outcome.

## **Elective Units**

## **Group A**

Coordinate advertising research	BSBADV503
Develop a media plan	BSBADV507 *
Create mass print media advertisements	BSBADV509
Create mass electronic media advertisements	BSBADV510
Design and develop an integrated marketing communication plan	BSBMKG523 *
Write persuasive copy	BSBWRT501

## **Group B**

Develop and implement an e-business strategy	BSBEBU511 *
Establish and maintain a network of digital devices	BSBITB511
Lead communication in the workplace	BSBXCM501
Manage meetings	BSBADM502
Manage payroll	BSBFIM502
Plan and implement administrative systems	BSBADM504

## **Group C**

Adapt organisations to enhance accessibility for people with disability	BSBXDB502
Manage human resource management information systems	BSBHRM502
Manage human resource services	BSBHRM501
Manage mediation processes	BSBHRM510
Manage programs that promote personal effectiveness	BSBLED502
Manage recruitment selection and induction processes	BSBHRM506
Manage rehabilitation or return to work programs	BSBHRM509
Manage remuneration and employee benefits	BSBHRM505
Manage separation or termination	BSBHRM507
Manage workforce planning	BSBHRM513
Support staff members with disability in the workplace	BSBXDB501

Note: Group D and E Units continue on the next page

## **Group D**

Conduct a marketing audit	BSBMKG515	*
Develop and implement crisis management plans	BSBPUB504	
Develop and manage complex public relations campaigns	BSBPUB502	
Establish and adjust the marketing mix	BSBMKG502	*
Identify and evaluate marketing opportunities	BSBMKG501	
Implement and monitor direct marketing activities	BSBMKG509	*
Implement and monitor marketing activities	BSBMKG514	*
Interpret market trends and developments	BSBMKG507	
Manage fundraising and sponsorship activities	BSBPUB503	
Manage the public relations publication process	BSBPUB501	
Plan direct marketing activities	BSBMKG508	*
Plan e-marketing communications	BSBMKG510	*
Plan market research	BSBMKG506	*

# **Group E**

Build and sustain an innovative work environment	BSBINN502
Develop and maintain business continuity plans	BSBCON601
Develop workplace policy and procedures for sustainability	BSBSUS501
Establish systems that support innovation	BSBINN501
Implement continuous improvement	BSBMGT403
Manage an information or knowledge management system	BSBINM501
Manage personal work priorities and professional development	BSBWOR501
Manage risk	BSBRSK501
Undertake project work	BSBPMG522

## Course Fees

#### **Fees**

#### State Assistance:

Assistance might be available for this qualification: http://www.gemcollege.edu.au/financial-assistance/. State Government funding/subsidies may be available within your state. Please check with your GEM representative if you require clarity in this regard.

#### Student Loan:

GEM College now partners with Study Loans as a great way for you to finance your course. Click here to find out more and apply.



#### Tuition Fees include:

## Your tuition fee includes:-

- Access to GEM Online Campus and interactive Onscreen Guides
- Learner Guide for each Unit (pdf)
- Assessment Guide for each Unit (pdf)
- All essential reference materials.
- Additional Reference materials may be requested to further enhance your learning. These might attract an additional charge.

Contact our Administration Centre on (08) 8342 3316 for more information and payment options. Fees, charges and course offerings are subject to change.

Fees can be paid using EFTPOS, Visa, MasterCard, cheque, money order or purchase order.

## **Scholarships**

A limited number of Partial Scholarships are offered within Australia annually. A limited number of Offshore Scholarships are offered annually. See Application for Consideration for Scholarship on the GEM website.

Course Fees: \$4,800

Course Fees with Digital Marketing specialisations: \$7,399

Units marked with an asterisk (\*), include the following converged **Digital Marketing Topics**:

Intro to Digital Selling

Social Media Research

Sales Enablement

**Communications Planning** 

**Digital Sales Messaging** 

Engagement

Social Account Management

CRM

Digital Sales Leadership

# Grievances and Appeals

GEM College of International Business is committed to ongoing improvements that will enhance the service that is provided to you, the client. Should you have any grievance with the way in which GEM College has conducted business with you, we will be pleased to listen to what you have to say. By doing so, hopefully, we will improve our service which, will in turn, benefit everyone accessing training through us.

In the first instance, any grievance should be discussed with the relevant Administrative person, Tutor or Facilitator. If they cannot resolve the problem to your satisfaction, it will then be referred to the Campus Manager. If the Campus Manager was your first point of contact or if the issue is still not resolved to your satisfaction, then the National Manager shall endeavour to resolve the matter. If the National Manager does not resolve the matter to your satisfaction, the Director-International Business or the Corporate Leader will be pleased to make an appointment and listen to your grievance. Further detail regarding our grievance and appeals policy is contained in

our "Customer Service Charter and Grievance Policy" which is located at <a href="https://www.gemcollege.edu.au/student-policies/">https://www.gemcollege.edu.au/student-policies/</a>

If you do not agree with the result given for an assessment task, you may appeal the assessment decision. You should first discuss the assessment result with your Tutor or Facilitator. If you are not satisfied with the outcome of that discussion, you can access the appeal process through the Campus Manager. More information on Learner's rights and responsibilities can be found at <a href="https://www.gemcollege.edu.au/student-policies/">https://www.gemcollege.edu.au/student-policies/</a>

GEM College of International Business hereby gives an assurance that no discrimination shall be made against an individual or organisation lodging a grievance. We view all criticism and suggested improvements as ways that will allow us to improve our service to you.

## **Assessment**

There are assessments tasks for every Performance Criteria built into every Unit of Competency. You will not be assessed until you indicate that you are prepared for assessment. Your Tutor or Facilitator will give you at least one-week notice of any assessment being organised by the Assessor. You will be required to have submitted your portfolio of evidence prior to the actual assessment date, or to bring it with you to the assessment. If face to face assessment is being undertaken you must attend. If you are sick, a phone call is required to advise of your absence. Otherwise, a doctor's certificate will be necessary for an alternative date to be set for the assessment. For more information on assessment, refer to your 'Course Information Guide' for this Unit, and/or for additional information, which is available on the GEM website.

#### Location

If you do not have a workplace that is suitable for you to demonstrate your competence on the job, GEM College of International Business may be able to provide customised, flexible or on-the-job options for this course. Contact your Tutor or Facilitator for further information to discuss your needs.

## Reasonable adjustment

If you have a permanent or temporary condition that may prevent you successfully completing the assessment task(s) you should immediately discuss this with your Tutor or Facilitator, about a 'reasonable adjustment'. This is the adjustment of the way in which you are to be assessed to take into account your condition. This may include providing additional time, or a support person. While assessment tasks may be changed to suit your condition, the actual performance criteria cannot be altered.

## **Recognition of Prior Learning and Current Competency**

GEM College of International Business recognises skills gained through previous studies, the workplace and life experience which may allow you to complete your qualification more quickly than the nominated minimal hours.

You may be entitled to recognition that will exempt you from one or more Units of Competency. Where you can provide evidence of competency in all Units in a given qualification, you will be required to complete a major project, to demonstrate your ability to provide current application of those competencies across a range of sectors, or with regards to a range of contingencies.

If you are granted RPL the target unit will be reported on your Academic Transcript advanced standing. No gradings are provided for Units granted under RPL arrangements.

You must enrol in all Units of Competency and apply for an exemption by completing a form. Attendance at class, or Online is necessary until any relevant exemption is granted.

For further information please contact the Quality Control Officer via <a href="mailto:stephen.short@gem-college.com">stephen.short@gem-college.com</a> or visit the GEM College website.

## Student Journey

At GEM College of International Business, we are committed to aligning our policies, processes and the information that we share with the unique needs of each student. Thus, we tailor each phase of the 'Student Journey' according to this. A generic overview of the 'Student Journey' appears in the illustration below. An inter-active

version can be found at our website by clicking here.



## Important GEM College Policies, Processes and Student Information

GEM College of International Business is acknowledged by its industry partners and former students as upholding the highest standards of ethical conduct and professional excellence. We strive to inculcate these same standards in our learners and to produce business leaders with recognised integrity. Thus, our (benchmarked for best practice) policies and processes support this and protect both the College and its learners.

The policies and processes of the College are transparent; we therefore discuss these with our learners during an Orientation Session at the commencement of each course. You will be required to acknowledge that you have read, understand, accept and are willing to ascribe these policies and processes during the Orientation Session.

The college website (<a href="https://www.gemcollege.edu.au/student-policies/">https://www.gemcollege.edu.au/student-policies/</a>) includes various policy and processes that are considered essential pre-reading. Other important student information can be found at <a href="https://www.gemcollege.edu.au/students/">https://www.gemcollege.edu.au/students/</a>.

## Additional Details

## **Contact Details**

GEM College of International Business

Phone: (08) 8342 3316 Mobile: 0411 694 717

52 Prospect Road

(Luceille Outhred) Fax: (08) 8342 2848

Prospect

Email: administration@gemcollege.edu.au

SA 5082

Web: https://www.gemcollege.edu.au/

## **Course Commencement Dates**

Rolling enrolments are offered as an option for those preferring this. This means that a course commences when you indicate that you are ready to start.

**Registration of Expression of Interest** 

https://www.gemcollege.edu.au/expression-of-interest/

## **Orientation Sessions**

Will occur on GEM Campus, or via Zoom. Dates to be advised.